



MOUNT INDIE

EXPERTS IN CLEARED RECRUITING

Driven by **DATA**
Empowered by **TECHNOLOGY**
Proven with **PROCESS**
Fueled by **GRIT**

The Mount Indie Difference:

We are experts in cleared recruiting trained in industry leading tactics specific to the cleared candidate space and driven through Mount Indie's Sourcing Innovation Center. Our technology suite includes leading solutions in Artificial Intelligence and automation that allow us to deliver qualified and cleared candidates with exceptional efficiency.

Why Mount Indie?

OUR NICHE – We are the leaders in cleared recruiting, built to serve the government technology space. we have unique services to support all of your talent acquisition needs from strategy and talent planning to finding immediate hires across your funded, competitive and proposal positions.

OUR EXPERIENCE - Decades of experience in the government services space. From filling the most unique skill-sets in geographically dispersed locations to managing complex staffing and transition plans across billion dollar bids.

OUR TEAM– Our elite US-based team undergoes rigorous training, ensuring that every aspect of our recruiting process remains onshore. This commitment eliminates compliance risks and fortifies the protection of sensitive information.

OUR PROCESS- 2i2CT – Our innovative process guarantees top-tier candidates who undergo a superior candidate experience. They come to your programs thoroughly vetted and eager to contribute to your teams' success.

POSITIONS SUPPORTED

SOFTWARE DEVELOPMENT
DATA SCIENCE
BIG DATA PLATFORM
DATABASE ADMINISTRATION
DEVSECOPS
CYBER SECURITY
NETWORK ENGINEERING
SYSTEM ENGINEERING
SITE RELIABILITY ENGINEERING
PLATFORM ENGINEERING
INFORMATION TECHNOLOGY

SECURITY OPERATIONS
RISK MANAGEMENT
BUSINESS ANALYSIS
REQUIREMENTS MANAGEMENT
POLICY DEVELOPMENT
TALENT ACQUISITION
PROGRAM MANAGEMENT
ACQUISITION MANAGEMENT
CAPTURE & BD
ACCOUNTING & FINANCE
EXECUTIVE POSITIONS

PROPOSAL MANAGEMENT
LANGUAGE INSTRUCTION
AIRCRAFT MAINTENANCE
FOREIGN MILITARY SALES
INTELLIGENCE OPERATIONS
FACILITIES MANAGEMENT
ENVIRONMENTAL MANAGEMENT
SUPPLY CHAIN RISK
PLUS MORE

Our customers, entrusted with addressing the most significant challenges in national security, consistently rely on us to deliver "mission ready talent," and we never fail to meet their expectations - Brooke Weinert CEO

PROGRAMS SUPPORTED



ARMY

Installation Management Command IMCOM
Aviation & Missile Research Development AMRDEC
Central Metering Program ACMP
Special Operations Command

NAVWAR PMW120,130,150,160,170,770
NAVWAR PMA 268
NIWC PAC
NIWC ATLANTIC
NAVAIR
Balboa Naval Medical Hospital

AIR FORCE

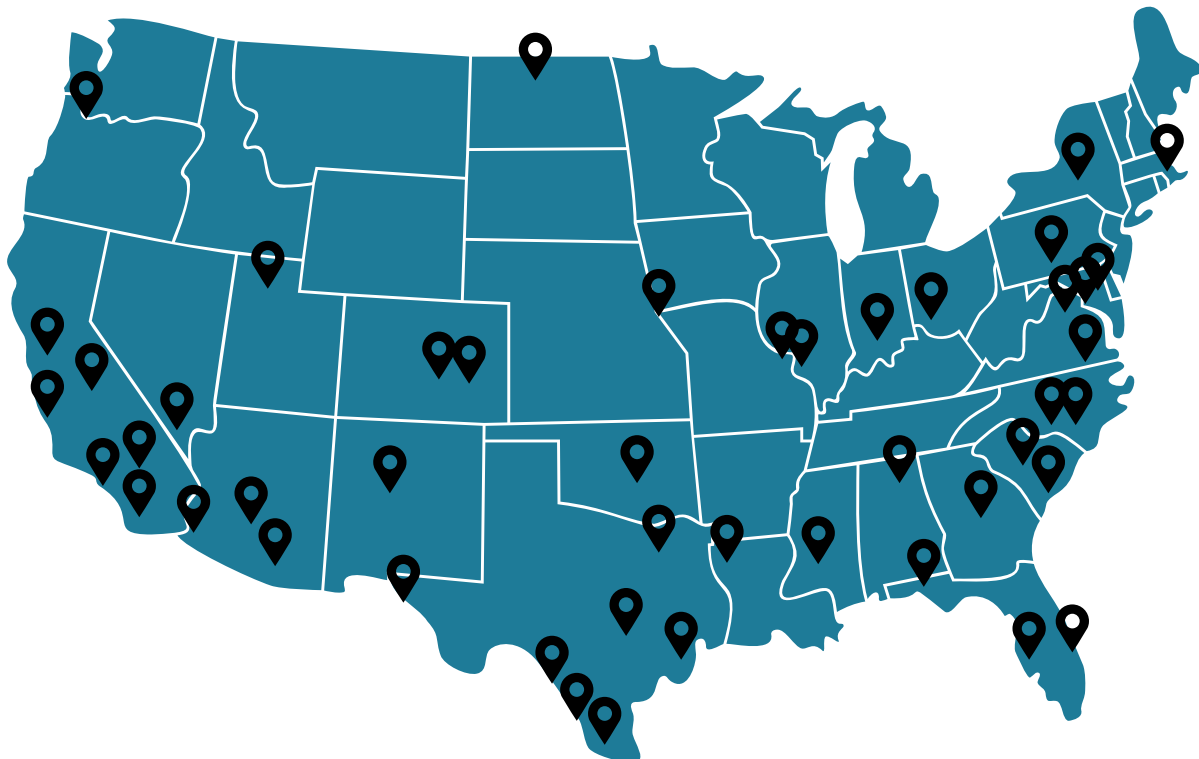
Kobayashi Maru
Kessel Run
PlatformOne
LevelUp
Space & Missile Systems Center SMC
Air Force Lifecycle Management AFLCMC
Reconnaissance & Special Operations ISR/SOF
67th Cyberspace Wing
45th Test Squadron AFMC
47th Cyberspace Test Squadron
48th Cyberspace Test Squadron
Office of the Chief Data and AI Officer

Department of Energy
Missile Defense Agency
Department of State
Drug Enforcement Agency
National Geospatial Agency
Undersecretary of Defense for intelligence
Internal Revenue Service
Defense Manpower Datacenter
Defense Counterintelligence Security Agency
Custom and Border Protection
Department of Homeland Security
The Virginia Customer
The Maryland Customer

NAVY

Naval Surface Warfare Center

and more.....



**MOUNT
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EXPERTS IN CLEARED RECRUITING

EXECUTIVE | GROWTH | CORPORATE

OUR NETWORK DELIVERED TO YOU

Recruiting executive, growth, and corporate talent in the federal space demands an exceptional understanding and expertise. These roles carry significant stakes, directly impacting the overhead expense line.

Consequently, they require strong hires who not only align with the company's culture and core values but also possess a strategic fit. It's essential to recognize that a conventional 'post and pray' approach won't suffice here. Successfully filling these positions necessitates a discerning eye to identify talent and an extensive network to draw from.



EXECUTIVE & LEADERSHIP PLACEMENT

Mount Indie has established a strong reputation for not only filling billable positions but also for identifying exceptional leaders to occupy corporate and executive roles within the federal space. The company's network spans from top-tier C-Suite executives to esteemed Business Unit Leaders and Executive Vice Presidents, showcasing our ability to connect with outstanding leaders across various levels of organizations in the federal sector. This reputation highlights Mount Indie's expertise in recruiting top talent for key leadership positions, contributing to their success in providing comprehensive staffing solutions within the government contracting industry.

CAPTURE, BUSINESS DEVELOPMENT & GROWTH PLACEMENT

WE LOVE helping our partners develop growth-oriented organizations within the federal sector. At Mount Indie, we take pride in our extensive network of strategic thinkers within the federal domain, each with a proven track record of shaping, influencing, and securing contracts across various government agencies. From Proposal Coordinator to Chief Growth Officer, our track record demonstrates our ability to cultivate successful talent at every level of organizational growth.

CORPORATE, BACK-OFFICE & OVERHEAD PLACEMENT

We understand the pivotal role support staff play, from finance and accounting to contracts and operations. Each member contributes significantly to the success of both your company and your customers. In our specialized environment, governed by precise regulations and procedures, we recognize the paramount importance of finding the perfect fit for your team's success.

Our Services:

Evergreen Program - Retained Search

Ramp up your team with dedicated Recruiting Support with Evergreen

Say goodbye to the complexities of managing an internal recruiting team and hello to the seamless efficiency of the Evergreen Program. Designed to provide dedicated recruiting professionals on a recurring monthly basis, Evergreen offers the benefits of a high-performing cleared recruiting team without the headaches of internal management.

Why Choose Evergreen?

Significant Cost Savings: Experience substantial reductions in cost-to-hire with Evergreen. On average, our clients enjoy a remarkable 50% reduction compared to traditional staffing companies. Additionally, we provide Fractional Director Level Support, granting access to costly resources, cutting-edge technology, and expert recruiting management without the financial burden.

Customizable and Scalable Solutions: No two clients are alike, and neither are their recruitment needs. Evergreen offers a customizable and scalable solution tailored to address the unique challenges of your programs and demands. Whether you require a rapid ramp-up for a short-term project or a long-term solution, we have the flexibility to design a program that suits your specific requirements.

Exceptional Service for Small Businesses: Evergreen is the ideal solution for small businesses seeking best-in-class recruiting support alongside Fractional Director level support. Experience the unparalleled efficiency and expertise of our dedicated team, empowering your organization to thrive in the competitive landscape of government contracting.

Experience the Evergreen Advantage Today!

Partner with Mount Indie's Evergreen Program and elevate your recruitment strategy to new heights of success. Contact us now to discover how Evergreen can revolutionize your approach to talent acquisition and management.



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Our Services (cont.):

Alpine Program - Direct Hire

Unlock the Power of Direct Hire with Alpine

Join the elite league of clients benefiting from our exclusive Alpine Program, designed to streamline your direct-placement needs with exceptional efficiency and effectiveness.

At Mount Indie, we understand the urgency and precision required in government contracting recruitment, and our Alpine Team stands ready to deliver exceptional results tailored to your exacting standards.

What are the benefits to the Alpine Team?

Low Risk Option: Say goodbye to upfront spending and hello to results-driven recruitment. With Alpine, you only pay when you make a successful hire, minimizing financial risk and maximizing return on investment.

High Delivery Assurance: We don't just take on any role – we meticulously vet each opportunity to ensure alignment with our expertise and capacity. This selective approach guarantees that we dedicate our full resources, time, and expertise to projects we can support immediately, ensuring swift and successful outcomes.

Specialized Expertise: Our teams are not just recruiters – they are trained specialists deeply immersed in the intricacies of government contracting recruitment. With a focus on DOD, Federal, and Intelligence Community recruiting, we possess an exceptional understanding of the industry's nuances and strategic imperatives. This specialized knowledge translates into rapid ramp-up and delivery times, allowing you to meet critical staffing needs with unmatched efficiency.

Experience the Alpine Advantage Today!

Partner with Mount Indie's Alpine Program and elevate your direct-placement strategy to new heights of success. Contact us now to embark on a journey of exceptional recruitment excellence tailored to



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DRIVE GROWTH THROUGH RECRUITING

CHALLENGES



Limited Company Brand Recognition

Highly Technical and Highly Cleared Positions

Multiple competitive IDIQ's spanning a geographically dispersed area

Maryland-based 30-person 8A sought dedicated recruiting support to fuel growth across competitive contract vehicles.

Facing unsustainability with a pay-per-hire fee model, they sought a cost-effective, long-term solution.

SOLUTION

Acting as an internal recruiting division, Mount Indie deployed senior leadership and recruiting experts to orchestrate personalized, tech-driven recruitment campaigns spanning customers, programs, and competitive roles. By introducing an AI-powered ATS and robust recruitment marketing strategies, our team swiftly and successfully sourced, recruited, and on-boarded cleared employees with exceptional efficiency.

The bulk of hires spanned diverse contracts and technical roles, from Business Analysts to Cloud Engineers, all requiring various clearance levels like public trust to TS/SCI.

We swiftly built rapport with the team and engaged directly with decision-makers at Prime contractors and government PMOs. This access, coupled with our cleared recruiting expertise, cutting-edge tech stack, and high-touch outreach approach, empowered us to curate a highly selective candidate pool through volume.

From streamlined systems to targeted marketing campaigns in the cleared space, we attracted and retained top-tier talent effectively.

RESULTS

45+ Net New Hires

5MM New Revenue

In just 18 months, Mount Indie boosted company headcount by 150% while allowing the firm to increase revenue by over 5 Million & slashing placement fees by over \$600,000.

CAPTURE BEST ATHLETES ON NEW IDIQ

CHALLENGES



Limited Customer Connectivity

Highly active sub-contractor team competing for best-athlete roles

Geographically constrained and affluent region

Virginia-based 70-person 8A sought to increase workshare on recently awarded Enterprise IT contract.

They sought a cost-effective solution that could be swiftly deployed and demonstrate value and efficiency.

SOLUTION

Mount Indie, with over 15 years of experience in supporting Enterprise-wide IT contracts, devised a solution to add value despite the limited information available. Operating without specific job descriptions, the team crafted an organizational chart based on standard roles, historical contract data, and a profound understanding of enterprise-wide IT frameworks.

In this affluent yet talent-scarce environment, Mount Indie introduced innovative strategies. One standout approach was the pioneering "geofencing" campaign, which not only generated significant impressions but also fostered robust candidate engagement. Complemented by an aggressive outbound outreach strategy and rapid deployment of automated recruiting systems, this initiative resulted in the recruitment of 7 full-time equivalents (FTEs) within the initial 14-day surge.

These hires included System Architects, Cyber-Security Subject Matter Experts (SMEs), Help Desk/PKI professionals, and Engineers, primarily operating at the TS level.

RESULTS

**7+ Net New Hires
in 14 days**

In just 14 days Mount Indie secured 7 hires to start within 2 weeks resulting in an additional 1.2 Million of Net New Revenue in the base year and 6.2 Million over the life of the contract.

TESTIMONIALS |

Chief Growth Officer – WOSB – DOD Contractor

“Mount Indie has provided us stellar support on challenging programs. They incorporate modernized recruiting methodologies that produce difficult to find, highly cleared, highly technical resources”

Chief Growth Officer –Mid-sized DOD Contractor

“Mount Indie was an absolute pleasure to work with. They provided us with exceptional recruiting and training services. I would highly recommend them, and we will be looking to use them again in the future when our needs require their type of services”

CEO – Small business 8(a) DOD Contractor

“Mount Indie delivers outstanding support, exceeding our requirements by consistently delivering staff faster and at a higher quality than required.”

COO – Small Business 8(a) DOD Contractor

“We are amazed at their ability to find highly qualified and affordable staff for the most difficult positions we have.”

CEO – Small Business DOD Contractor

“On several large staffing efforts, Mount Indie was able to deliver lower-than-projected-costs by completing their hiring tasks sooner than planned. As a result, our return on investment is much higher with them than other contractors we’ve used.”

President – SDVOSB DOD Contractor

“Mt. Indie helps us understand the nuances of different position classifications, the details of their requirements and implications, and the potential ramifications of choosing one over another. Mt. Indie’s exceptional expertise has made this process seamless and we have come to rely strongly on their sound opinions.”

COO – SDVOSB DOD Contractor

“In every case, Mt. Indie has been highly successful in providing recruiting support across the broad range of our needs.”



DON'T JUST TAKE IT FROM US HEAR WHAT OUR CLIENTS ARE SAYING

LEADERSHIP | OVERVIEW



Mount Indie's origins lie in the heart of federal talent acquisition, where our founders' firsthand experiences have sculpted our distinct expertise. With a combined 25 years immersed in the Federal and DOD sectors, our founders have orchestrated thousands of hires across diverse locations, mastering the art of sourcing exceptional talent even in the most challenging environments.

This wealth of experience forms the cornerstone of Mount Indie's service offerings, meticulously tailored to address the specific needs of defense contractors. Our solutions are finely crafted, drawing on our unparalleled insights and deep-rooted understanding of the federal landscape. At Mount Indie, we don't just navigate the terrain – we thrive in it, delivering results that exceed expectations and propel our clients towards unprecedented success.



BROOKE WEINERT | CEO | FOUNDER

Brooke Weinert, a luminary in the federal talent landscape, is the guiding force at Mount Indie, bringing over a decade of visionary leadership in the GOVCON/DEFTECH arena. As CEO, Brooke's expertise spans a diverse spectrum, from overseeing thousands of hires across varied locations and programs to effortlessly navigating the complexities of recruiting, delivering and retaining cleared talent.

With Brooke at the helm, Mount Indie not only meets but exceeds expectations, propelling both the organization and its partners towards program success. In Brooke Weinert, Mount Indie has found not just a CEO, but a beacon of innovation, resilience, and unwavering dedication to driving transformative change in the federal talent landscape.



TOMMY WEINERT | CO - FOUNDER

Tommy, brings a wealth of expertise and passion to our endeavors. With over 15 years of leadership and recruiting experience in the federal sector, Tommy is not just a seasoned practitioner but also a respected thought leader in the industry.

A dynamic trainer and speaker, Tommy is a regular fixture at industry-leading recruiting conferences and serves on the customer advisory board of ClearanceJobs. His deep-rooted background in Federal and DOD operations informs his strategic approach to recruiting, shaping Mount Indie's unwavering commitment to excellence and innovation.

CONTACT US

We love hearing from you! Whether you have a question, feedback, or just want to say hello, we're here and ready to assist you. Reach out to us through any of the channels below, and we'll get back to you as soon as possible.

Contact Information:

Phone:

Feel free to give us a call at **858-859-8535**. Our dedicated team is available to answer your queries and provide assistance.

Email:

Prefer email? No problem! Drop us a message at **info@mountindie.com**, and one of our representatives will respond promptly.

Feel free to connect with one of our founders **Brooke@mountindie.com** or **Tommy@mountindie.com**

Social Media:

Connect with us on LinkedIn. Follow us for updates, news, and engaging content. We're always eager to interact with our community!

Thank you for considering Mount Indie. We look forward to connecting with you soon!

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